



# Revisiting Fundamentals of Monitoring and Evaluation Principles in the New Normal: The CART Principles

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**ipa**  
INNOVATIONS FOR  
POVERTY ACTION

# Overview

- I. Introduction
- II. CART principles
- III. Building an M&E system



1

We generate knowledge.

2

We turn the knowledge  
into action.



# About Innovations for Poverty Action

Three complementary streams of work

## 1. Evidence generation

*Working with NGOs, government, foundations on scientific impact evaluations, in partnership with academics*



## 2. Evidence to practice

*Engaging practitioners and policy makers for actual use of the evidence*



## 3. Right-Fit Evidence

*Supporting organizations with their broader M&E needs and learning strategies*



# IPA at a Glance



22 Country Offices



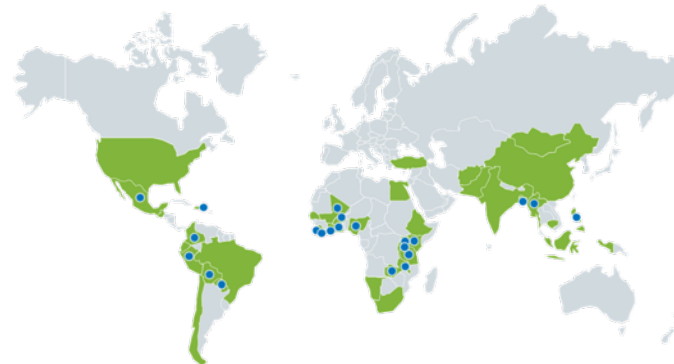
8 Program Areas



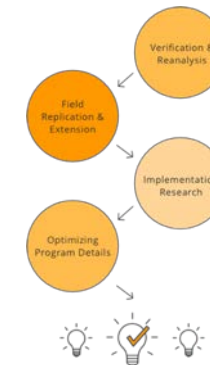
700+ Partners



600+ Researchers  
in our network



850+ Evaluations to date  
in 51 countries



17 Years of generating  
evidence and moving  
evidence to policy





# Focusing on the Local

- 23 countries with a long-term presence
- Widely recognized as the experts in field-based randomized evaluations



# About IPA Philippines

## Partners

Department of Education

National Economic Development Authority

Supreme Court

Department of Agrarian Reform

Department of Labor and Employment

Department of Social Welfare and  
Development

Philippine National Police

Development Bank of the Philippines

Philippine Crop Insurance Corp.

Philippine Institute for Development Studies

Asian Development Bank

Alalay Sa Kaunlaran (ASKI), Inc.

Bank of the Philippine Islands

BANKO

First Macro Bank, First Isabella Cooperative Bank,  
and First Valley Bank, GM Bank

Negros Women for Tomorrow Foundation

International Care Ministries

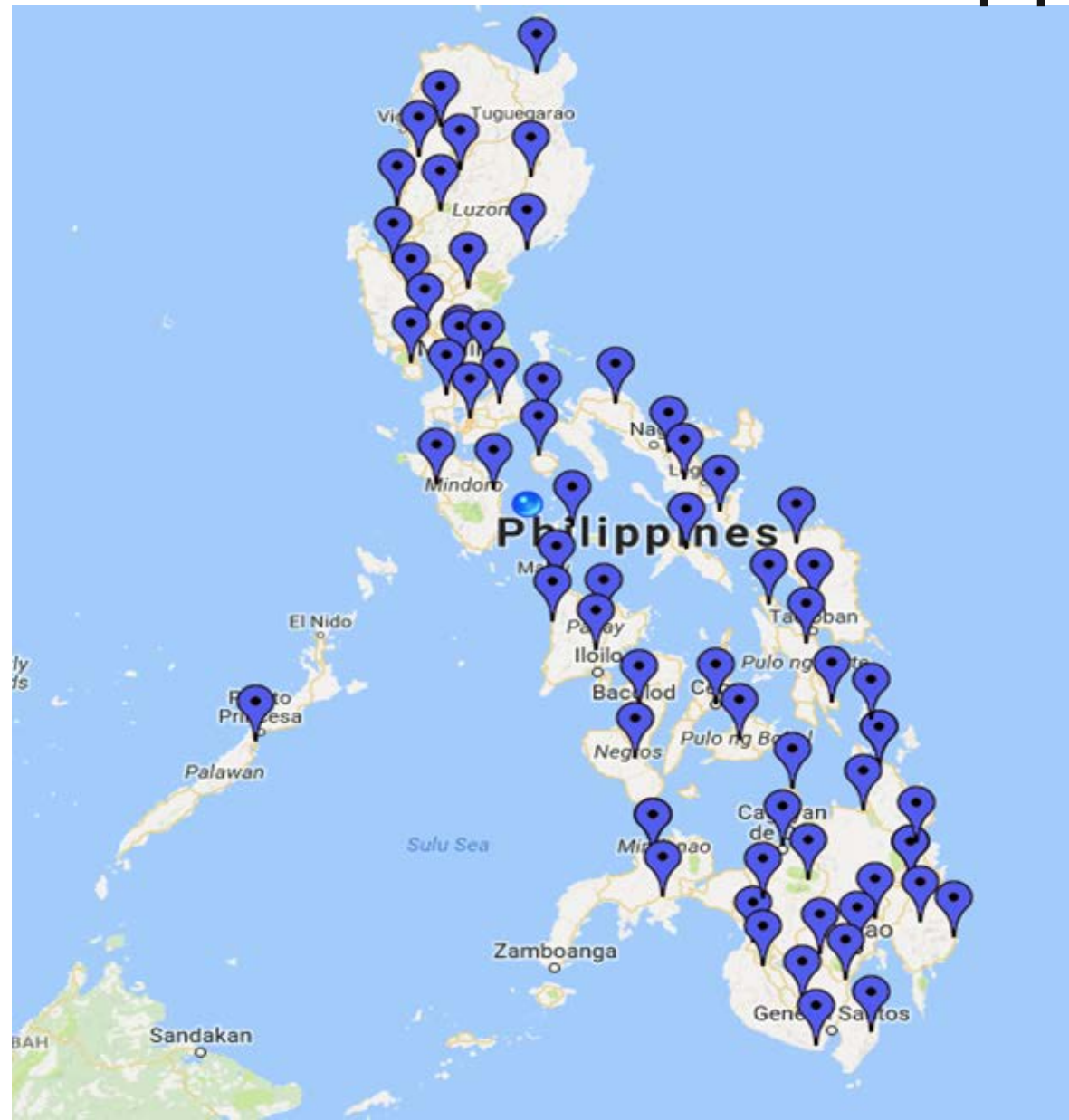
People's Alternative Livelihood Foundation of  
Sorsogon, Inc.

Millennium Challenge Corporation

University of the Philippines



# Where we work in the Philippines





# About IPA Philippines

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Philippine National Police

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# Why Gather Evidence?

“Evaluation”: Program design & planning  
Does it work? Why?

“Monitoring”: Program management  
Data needed for day to day implementation



# Increasing focus on measuring impact

Stanford SOCIAL INNOVATION Review

Social Innovations

## Creating High-Impact Nonprofits

Conventional wisdom says that scaling success requires strengthening internal management capabilities. However, research shows that impact nonprofits, however, shows that



SON

CAREER ADVICE

JOB SEARCH

CAREER PATHS

MANAGEMENT

MANAGEMENT STYLE

## Measuring Good: 5 Ways to Measure Your Business' Impact



## Focusing on Nonprofit Impact

Donors would support high-impact nonprofits if they could readily measure effectiveness. That was what 4,500 out of 5,000 donors told GuideStar's [Money for Good II](#) research. (See the infographic on the right for more details.)



finding impact.



# “Impact” is a popular word! But....

Bad impact measurement may be worse than none at all

1. Wastes money
2. Leads to bad decisions
3. Distracts from viable and helpful non-impact “evidence” gathering

Stanford **SOCIAL INNOVATION** Review  
*Informing and inspiring leaders of social change*

SOCIAL ISSUES   SECTORS   SOLUTIONS   |   MAGAZINE   MORE

Measurement & Evaluation

## Ten Reasons Not to Measure Impact—and What to Do Instead

Impact evaluations are an important tool for learning about effective solutions to social problems, but they are a good investment only in the right circumstances. In the meantime, organizations must build an internal culture in which the right data are regularly collected, analyzed, and applied to manage implementation and improve programs.

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By [Mary Kay Gugerty & Dean Karlan](#) | Summer 2018



# Determining impact of a program

1. A few success stories
2. Comparing before and after
3. Comparing before and after of those who get a service, and compare to before and after for some who do not
4. Randomized evaluation: Randomly assign who (or which communities) gets a service and who does not



# Why Gather Evidence?

“Evaluation”: Program design & planning  
Does it work? Why?

“Monitoring”: Program management  
Data needed for day to day implementation



# Monitoring & Evaluation?

REQUIRE RELIABLE, ACCURATE, TIMELY DATA!

The collection, analysis and use of data around projects and programs for three basic purposes:

Focus for today

- **Operational management:** making better operational decisions (Is this activity on track?)
- **Learning:** improving future work from the experiences acquired (Did this policy or program make a difference? Why?)
- **Accountability function:** accounting internally and externally for the resources used and the results obtained



# Program management/“monitoring” data

- Targeting: who should receive the program? who does?
- Feedback from constituents
  - Field agent quality
- Adoption of technologies
  - Eating nutritional supplements?
  - Agricultural take-up
  - Health product usage
- Cost

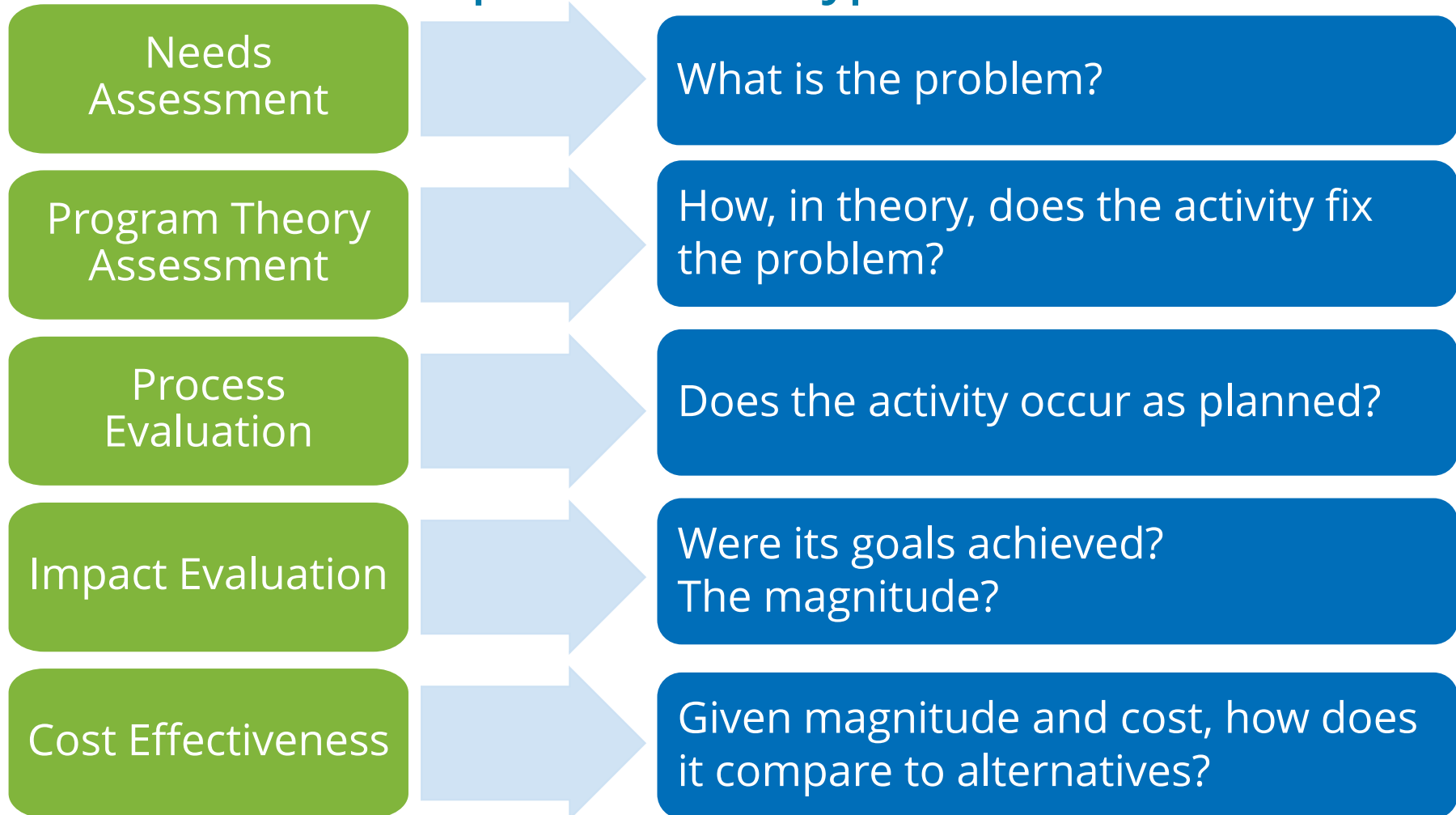
**Starts with a  
Theory of Change**



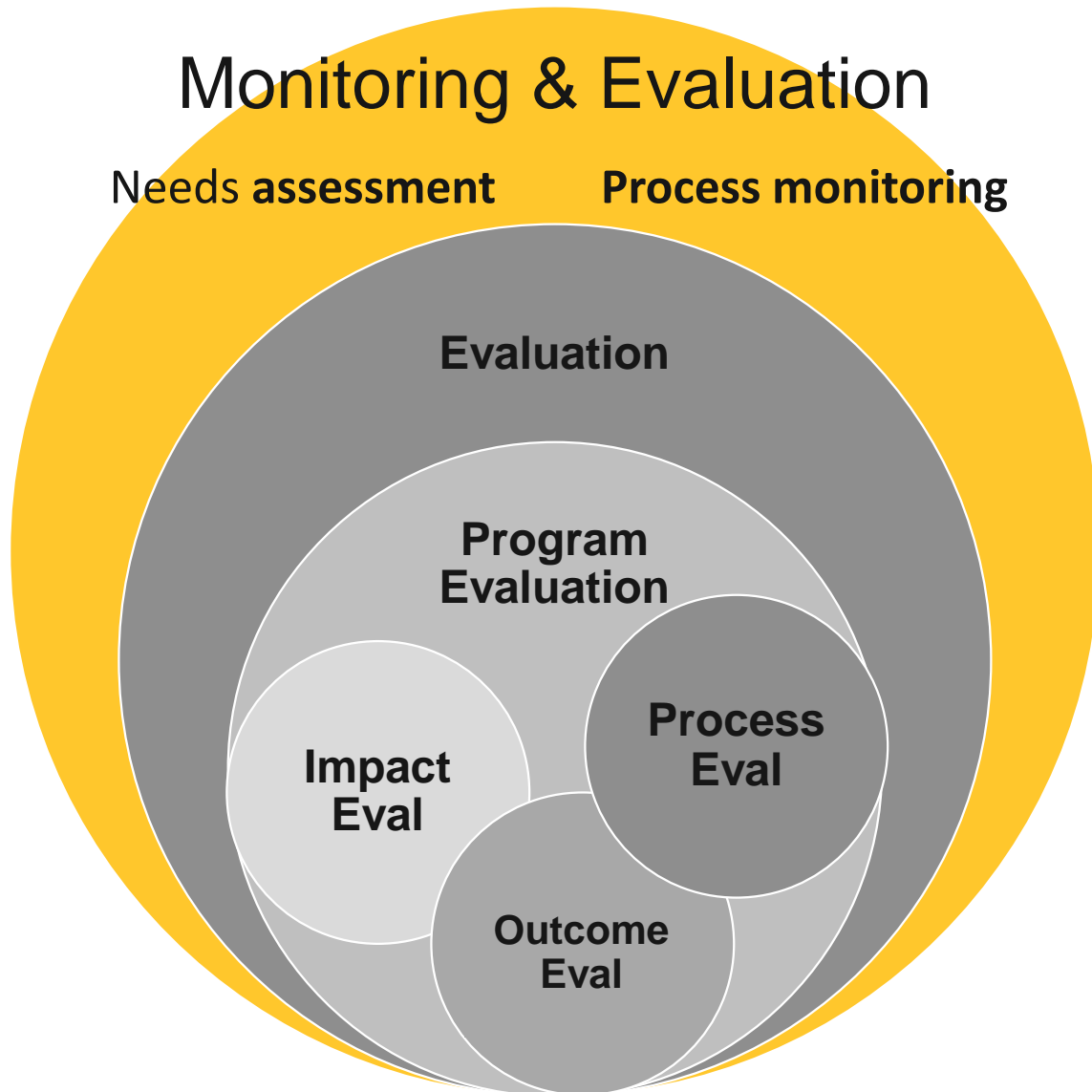


# Why is Evaluation Important?

The answer depends on the type of evaluation



# M&E Approaches: Overview



M&E activity	Key questions
Process Evaluation/ Program Monitoring	Did/does the activity happen according to plans and objectives? -Reach -Quality of implementation -Targeting -Costs -etc.
Outcome Evaluation	What changes have occurred on outcomes?
Impact Evaluation	What changes have occurred <u>as a result</u> of the activity?



# Monitoring vs. Impact Evaluation

## Monitoring



**Monitoring** Asks: What did the program/policy/business **use, do and produce**?

## Impact Evaluation



**Impact Evaluation** Asks: How have **lives changed** compared to how they **would have changed** had the program/policy/business not happened?



# Prioritizing what data to collect in the new normal

Collect usable data

Use data to make decisions

Make data useful for learning and improvement

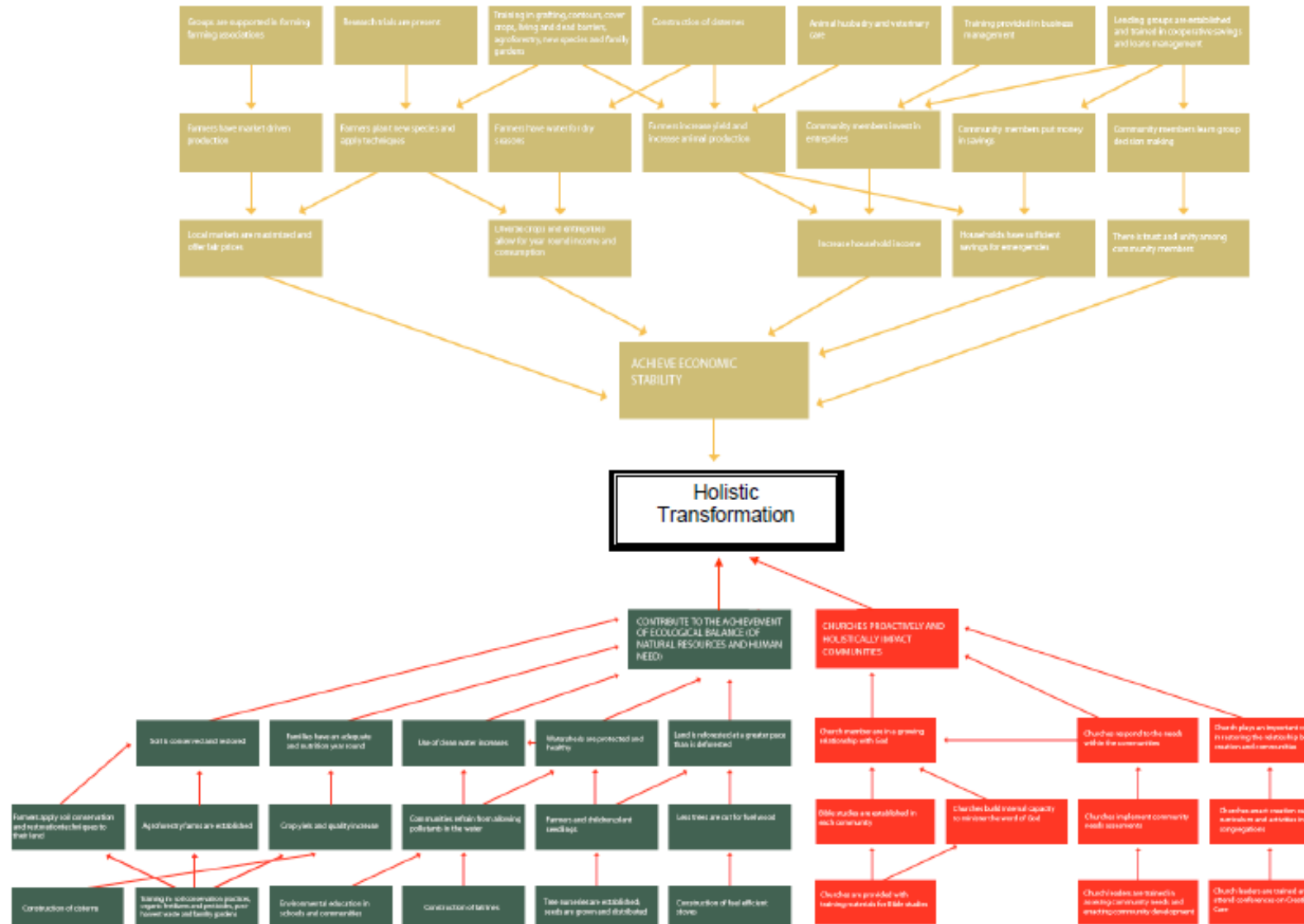


# The CART Principles for M&E

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# Can/should we really track all of this?



# The core challenge



# Credible

Bad data and data analyzed badly and can be worse than no data at all



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Credible = credible data + credible analysis 



# Credible = credible data + credible analysis

## Credible data

- Accuracy: is the question accurately capturing what you aim to measure?
- Reliability: can the data be trusted?
  - Representative sample?
  - Non-biased?
- Data quality protocols:
  - For surveys: training of surveyors, audits, data entry protocols, attrition and nonresponse, etc
  - For any source: representativeness, completeness, data quality checks, data cleaning

## Credible analysis:

- Attribution bias?



# Credible data

Less Credible ← → More Credible

Accuracy

- Variation in interpretation
- Not validated/checked

- Consistent interpretation
- Data quality validated/checked

Reliability

- Missing responses
- Missing data points
- Unrepresentative of population
- Problematic incentives

- High response rate
- Complete datasets
- Representative
- Responses free of bias

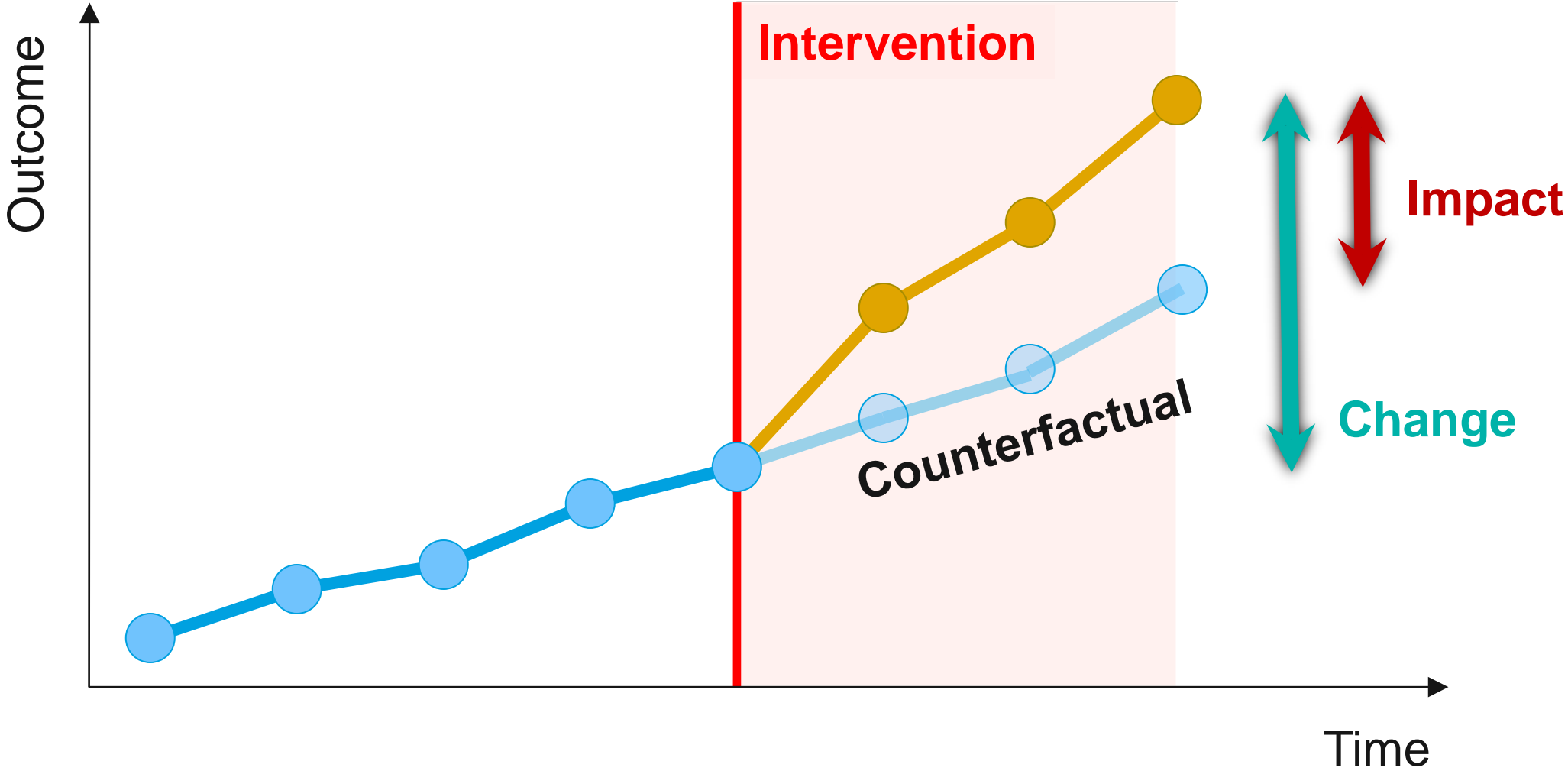
Quality protocols

- Untrained creators and custodians
- Not cleaned
- Stored insecurely
- Paper format

- Created by capable, trained staff
- Cleaned expertly
- Stored securely
- Electronic format



# Credible analysis of impact



# Actionable

- If there is no plan for how to use the data, do not collect them



# What makes data actionable?

## Linked to decisions

- What decisions are made with these data?
- Do we have authority to make these decisions?

## Timely

- Does the data get to decision-makers regularly enough to be useful?
- Does the data arrive at the time decisions are made?

## User-friendly

- Is it in a format people can use? (hint – does anyone look at it?)

## Accessible

- Can the data be accessed by people who need it? Is it devolved?



# Actionable

In the new normal, it is even more important to collect data you can commit to use

- Define and narrow the set of data to collect
- Define action based on data
- Develop system that delivers high quality data in a timely fashion



# Responsible

All data have costs

- Trade off using resources for data collection vs. other strategic investments
- Invest in impact evaluation when appropriate



From which set would you choose?

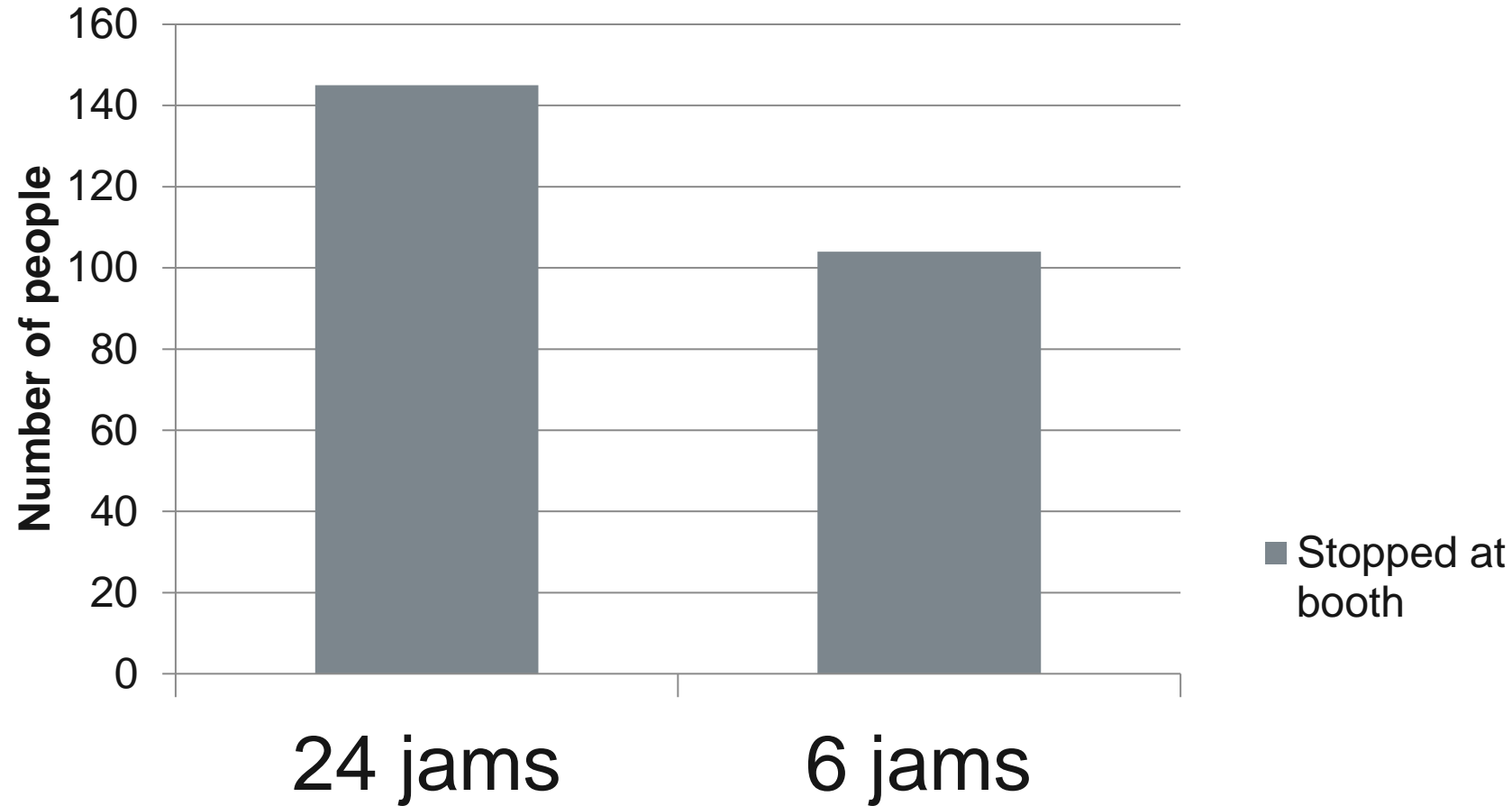


or





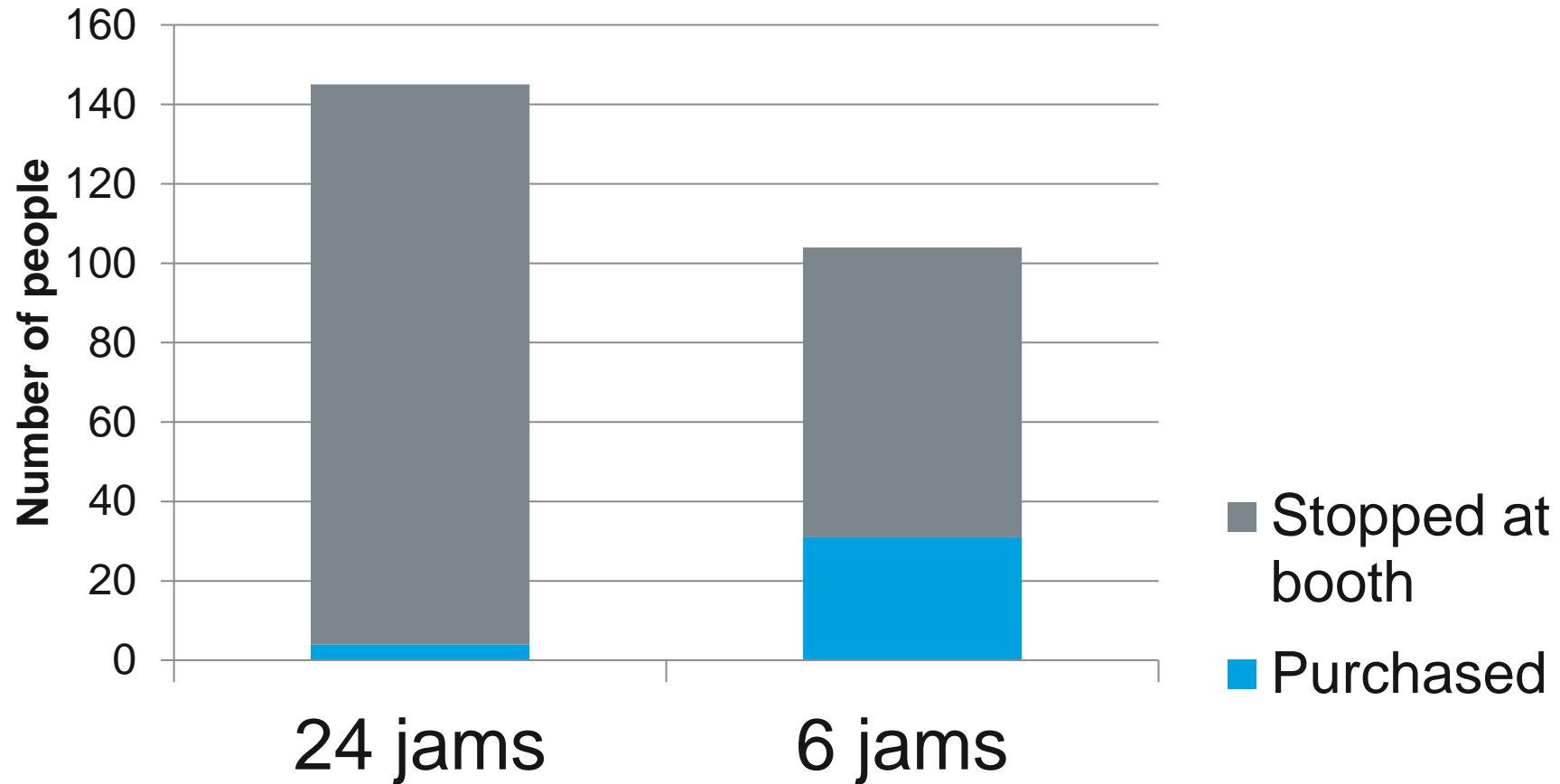
# Jams: The results



Sheena Iyengar and Mark Lepper. "When Choice is Demotivating: Can One Desire Too Much of a Good Thing?" *Journal of Personality and Social Psychology*, 2000, Vol. 79, No. 6, 995-1006



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Sheena Iyengar and Mark Lepper. "When Choice is Demotivating: Can One Desire Too Much of a Good Thing?" *Journal of Personality and Social Psychology*, 2000, Vol. 79, No. 6, 995-1006



# Responsible

Real costs need to be assessed against the value of information the data will provide.

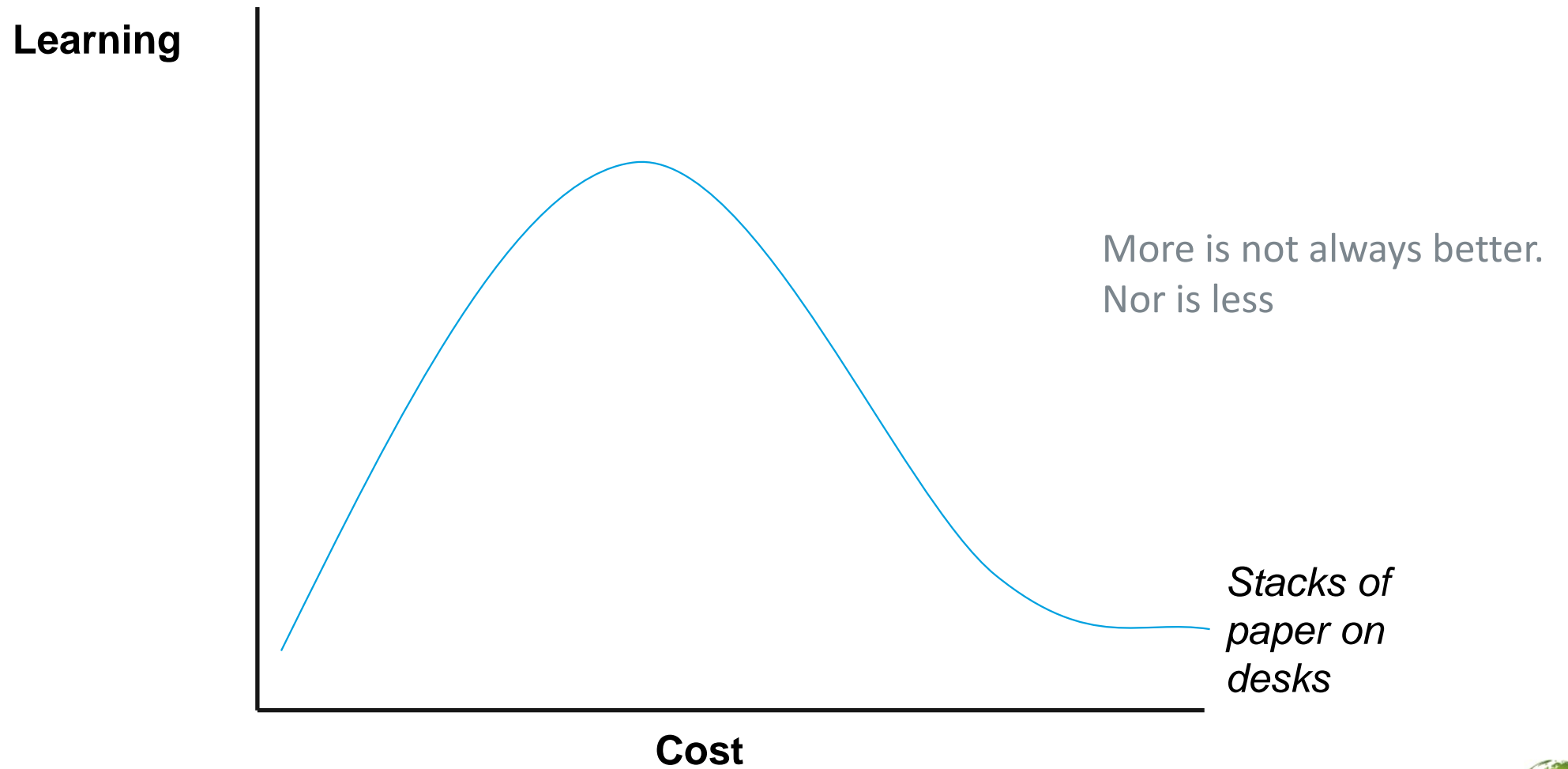
Direct Costs: Data collection can be expensive, designing forms and collecting data can take time. Analyzing data can also take time. Can technology help?

Opportunity Costs: time spent on collecting data can be used in implementing the program or analyzing data.

Grounding the design of the program in sound theory of change.



# Responsible



# Transportable

Data is useful for others (within or without your organization)

If it's a **program** – are the results based on theory, and published?

If it's **performance/service delivery data** – is it useful to others, and accessible online?



# Transportable

In the new normal, it is important to collect data that generate knowledge for other programs.

Communicate lessons from M&E in order to help other design more effective programs.

One clear example in the time of the pandemic: vaccine distribution!



# Assessing the CART-ness of your data

For each data source, ask “how CART is it”?

Both + (what’s good) and – (what could be improved)

	<b>Credible?</b>	<b>Actionable?</b>	<b>Responsible?</b>	<b>Transportable?</b>
Things to consider for each data source:	<ul style="list-style-type: none"><li>• Consistent?</li><li>• Validation/checks?</li><li>• Response rate?</li><li>• Completeness?</li><li>• Representative?</li><li>• Response bias?</li><li>• Training of staff?</li><li>• Cleaning?</li><li>• Security?</li><li>• Electronic/paper?</li></ul>	<ul style="list-style-type: none"><li>• Linked to decisions?</li><li>• Timely?</li><li>• User-friendly?</li><li>• Accessible?</li></ul>	<ul style="list-style-type: none"><li>• Cost of collection?</li><li>• Cost of cleaning, collection, storage?</li><li>• Cost to beneficiaries or front-line staff (money or time)?</li></ul>	<ul style="list-style-type: none"><li>• Program data – is the theory clear, and is it published?</li><li>• Service data – is it useful to others? If so, is it accessible online?</li></ul>



# Where to go from here: building an M&E System

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Mary Kay Gugerty and Dean Karlan



# THE GOLDBLOCKS CHALLENGE

**Right-Fit Evidence**  
for the Social Sector

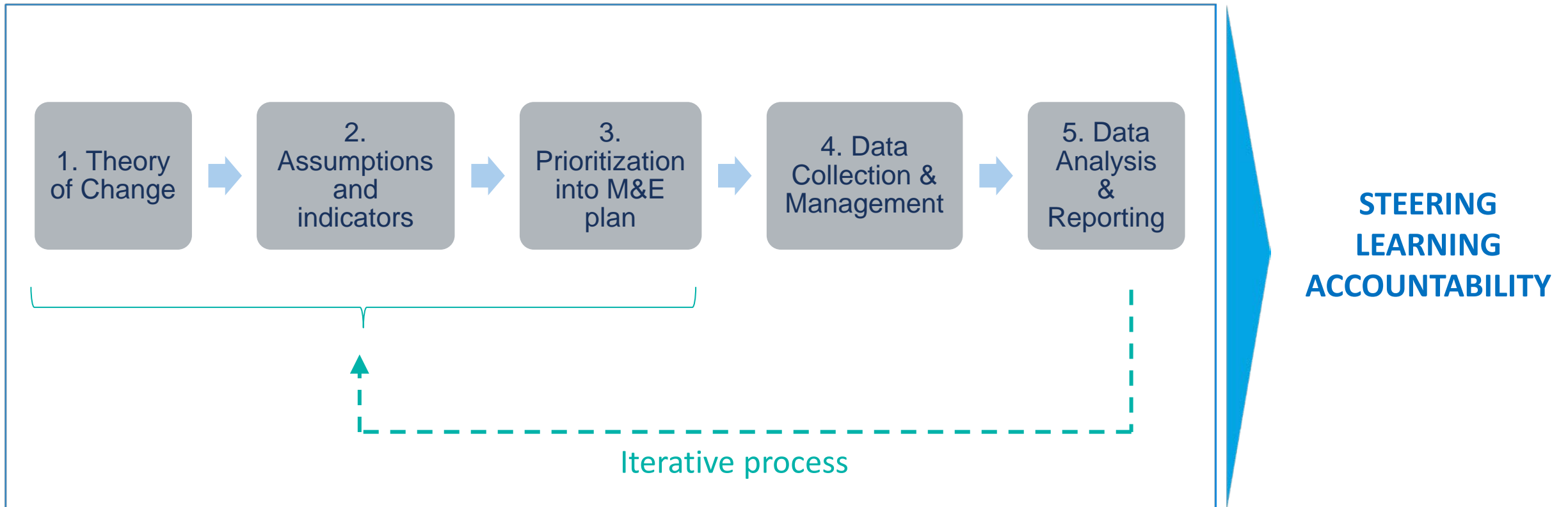


## IPA's Right-Fit Evidence Unit

*Helping organizations make  
learning-oriented M&E a  
reality*



# Building an M&E System



# Concrete steps to build an M&E plan

1. Create a Theory of Change for priority interventions
2. Think of the list of possible indicators
  - a. Indicators along the steps of the Theory of Change
  - b. Indicators and/or punctual studies to verify assumptions
3. Prioritize based on CART principles
4. Create a matrix of how the data will be collected and analyzed
5. Implement the M&E plan and refine as you go



# Prioritize based on CART principles



## Credible

Collect high quality data and analyze the data accurately



## Actionable

Commit to act on the data you collect



## Responsible

Ensure the benefits of data collection outweigh the costs

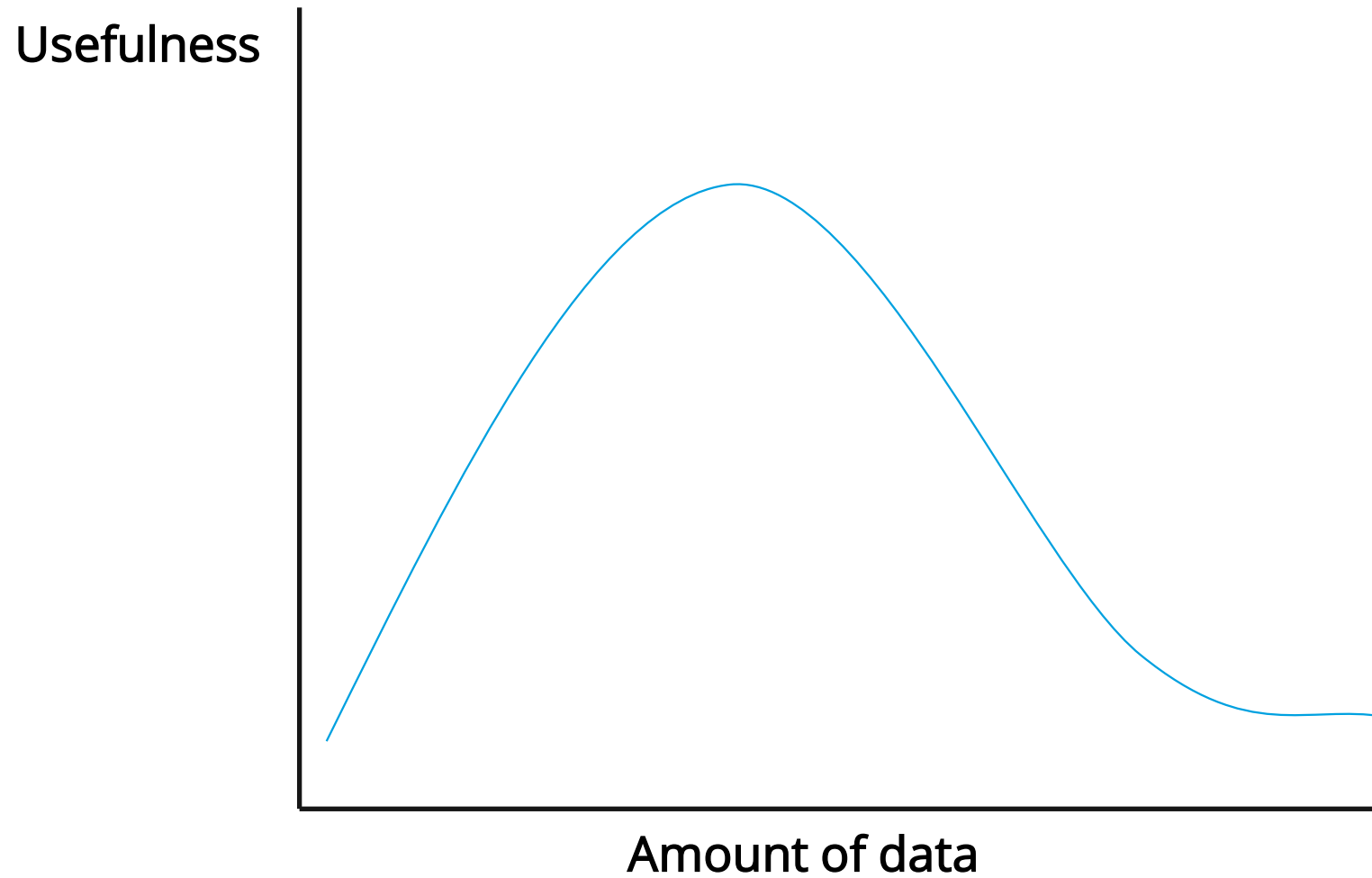


## Transportable

Collect data that generate knowledge for other programs



# Finding the 'right-fit'



# Create the M&E Plan (list of M&E activities)

<b>Data source</b> (Form, Survey, Study etc.)	<b>Indicators to be gathered</b> (from logframe)	<b>Method of data collection</b>	<b>Sample</b>	<b>Timing and/or frequency</b>	<b>Responsibilities</b>	<b>Report going to / to be used by</b>
<b>Training session attendance sheets</b>	-Number of trainings held -Total number of beneficiaries trained	Paper forms	All trainings	Following every training session (compilation monthly by M&E assoc.)	-Design: local partner director -Filled by: trainers -Entry and analysis: M&E associate	-local partner director -Global monitoring sheet
<b>End of Training feedback questionnaire</b>	-Retention rate on content of the training	Interactive Voice Recording (IVR)	50 farmers every month who attended training in previous month	Monthly during training period	-Design: local partner director -Delivery: M&E associate -Analysis: M&E associate	-local partner director -Global monitoring sheet
<b>Yearly practice survey</b>	-% farmers employing at least 2 of the sustainable farming practices techniques covered	In-person electronic survey (smartphones with ODK)	25 communities (random)	Yearly ~1 month after harvest	-Design: Programs team of PWP US/local partner director -Delivery: survey team managed by M&E associate -Analysis: M&E associate	-local partner director -Programs & technical teams of PWP US
<b>Yearly farmer organization qual survey</b>	-Whether inputs can be found in close market town	Focus group discussion	All farmer organizations in partner communities	Yearly ~1 month after harvest	-Design: Programs team of PWP US/local partner director -Delivery: survey team managed by M&E associate -Analysis: M&E associate	-local partner director -Programs & technical teams of PWP US
<b>Impact Evaluation</b>	-Average amount of relevant crop harvested per acre	In-person electronic survey (smartphones with ODK)	See details on IE design docs	Every 3 years	-Design: Programs team of PWP US/local partner director -Delivery: survey team managed by M&E associate -Analysis: M&E associate	-local partner director -Programs & technical teams of PWP US -Donors

# Implement the M&E plan

Actually allocate the needed resources for this (or reprioritize indicators otherwise)

Have someone in charge, but build shared ownership

Commit to use the data, and have reports do the same!

Refine as you go



# Maraming Salamat po!

Comments/questions?

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[www.poverty-action.org](http://www.poverty-action.org)

